### Why Everyone Needs Estate Planning

#### Jeffrey J. Pirruccello

McGrath North Mullin & Kratz, PC LLO First National Tower, Suite 3700, 1601 Dodge Street Omaha, Nebraska 68102 (402) 341-3070

www.mcgrathnorth.com

jpirruccello@mcgrathnorth.com



#### Applicable Death Taxes & Probate Law

- Federal Estate Tax Exemption
  - \$3,500,000 in 2009
  - \$5,000,000 in 2010, Subject to Opt Out Election
  - \$5,000,000 in 2011
  - \$5,120,000 in 2012 (Maximum Estate Tax Rate 35%)
  - \$1,000,000 in 2013 (Maximum Estate Tax Rate 55%)
- No Nebraska Estate Tax
- Nebraska County Inheritance Tax
  - 0% Spouse and Charities
  - 1% FMV of Property (over \$40,000) to Grandparents, Parents, Siblings, Children, Grandchildren and More Remote Lineal Descendants
  - 13% FMV of Property (over \$15,000) to Uncles, Aunts, Nieces and Nephews
  - 18% FMV of Property (over \$10,000) to More Remote Relatives and Others
- Probate if Decedent Dies with \$50,000 in Individual Name or \$30,000 in Real Estate in Individual Name



#### Estate Plan Documents

- Will
- Joint Revocable Trust or Separate Revocable Trusts
- Health Care Directive/Power of Attorney (a/k/a Living Will)
- Financial Power of Attorney
- Gift Power of Attorney (optional)
- List to Dispose of Certain Tangible Personal Property
- Assignment of Tangible Personal Property
- Asset Transfer Instructions
- Real Estate Transfer Documents
- Estate Flowchart Illustration



### <u>Will</u>

- Designates Personal Representative (Corporate or Individual)
- Appoints Guardians for Minor Children
- Passes any Probate Assets to Your Revocable Trust (<u>i.e.</u>, "pour-over" Will)
- Revocable and Amendable (unless you become incapacitated)



# Joint Revocable Trust or Separate Revocable Trusts

- Designates Trustee (Corporate or Individual)
  - Successor Trustee Manages Assets Upon Incapacity or Death
- Disposes of Property After Death to Descendants, Family Members,
   Charities or Other Persons
  - Property Need Not Pass Outright to Beneficiaries
  - Property May be Held in Trust with Distributions at Various Ages or Dates/Especially When Held for Minor Children or Grandchildren
  - Property May be Held in Trust for Life for Beneficiaries with Issues and Concerns
  - Ability to Provide Different Terms for Different Beneficiaries
  - Certain Property (e.g., Business Assets) May Pass to Certain Beneficiaries
- Potential to Avoid Probate if the Appropriate Assets are Properly Titled in Trust and Proper Beneficiaries are Designated
- Potential to Avoid Court Appointed Conservatorship in Case of Incapacity



### Joint or Separate Revocable Trust

#### During Your Life:

- No Trust Income Tax Returns During Settlor's Lifetime
- Settlor is Considered Owner of Trust Assets for Income Tax Purposes (same control, powers and rights)
- Trust Uses Settlor's Social Security Number as Federal ID#
- Revocable and Amendable (unless you are incapacitated)

#### Upon Your Death:

- Irrevocable
- Trust Becomes a Separate Taxpayer and Must File Separate Income Tax Returns Until Termination
- Trust Obtains Separate Federal ID#

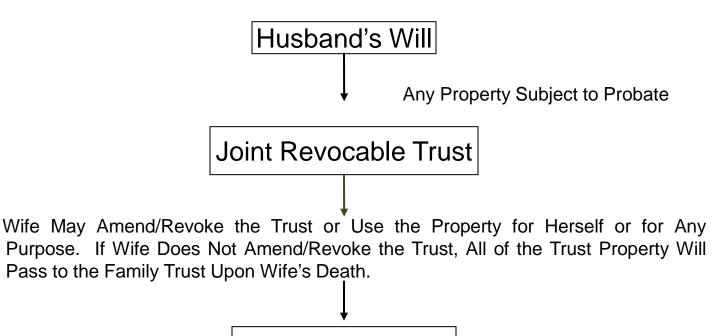


#### **Estate Flowchart Illustration**

 Illustrates the Flow of Your Assets in Accordance with the Terms of Your Unique Estate Plan



#### Flowchart - Joint Revocable Trust

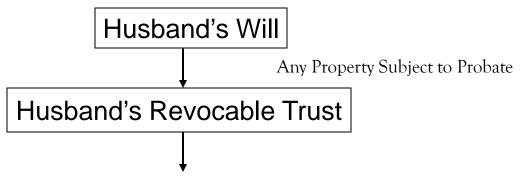


All of the Remaining Trust Property is Held in Trust or Distributed for Designated Beneficiaries on Such Terms as You Direct.

Family Trust



#### Flowchart - Separate Revocable Trusts



Property Held in Trust Divides into Two Trusts.

#### Family Trust

Holds Total Amount of the Federal Estate Tax Exemption (*Up to \$5,120,000 in 2012*) (*Up to \$1,000,000 in 2013*)

#### Marital Trust

Holds Total <u>Excess</u> Over the Amount Funding the Family Trust (Assume <u>Excess</u> Over \$5,1200,000 in 2012) (Assume Excess over \$1,000,000 in 2013)

- 1. <u>During Wife's Life</u>: Income and Principal of Trust for Wife and Children for their Health, Education, Support and Maintenance.
- After Wife's Death: Property is Held in Trust or
   Distributed for Designated Beneficiaries at
   Such Times and on Such Terms as You Direct.
- During Wife's Life: All Income to Wife.
   Principal to Wife for Health, Education,
   Support and Maintenance.
- Upon Wife's Death: All of the Remaining Property Passes to the Family Trust.



#### Health Care Directive/Power of Attorney

- Designates Agent
- You Direct What Medical Treatment You Want (or Do Not Want) in Case of Terminal Illness, Irreversible Coma or Persistent Vegetative State
- Agent Makes Health Care Decisions Upon Your Incapacity
- Agent Makes Life/Death Decisions Upon Certain Physician Determinations (irreversible coma/terminal illness)
- Helps Minimize Court Involvement in Your Health Care Decisions & Legal Costs
- May Indicate Intention for Organ Donation
- Revocable and Amendable (unless you are incapacitated)



### Financial Power of Attorney

- Designates Agent (Corporate or Individual)
- Agent May Act for You Regarding All Financial Matters
  - Pay Bills and Expenses, File Claims, Collect Amounts Due, Transfer Your
     Property to Your Trust For Probate Avoidance, etc.
- Works Hand-in-Hand with Your Funded Revocable Trust to help Minimize Court Involvement Upon Your Incapacity & Legal Costs
- Revocable and Amendable (unless you are incapacitated)



### Gift Power of Attorney

- Designates Agent (Corporate or Individual)
- Agent May Start or Continue a Gift Program for You Upon Your Incapacity for the Benefit of Designated Beneficiaries (typically spouse, children and grandchildren)
- Allows Agent to Help Reduce Your Estate Below the Federal Exemption Amount Through Gifts
- Revocable and Amendable (unless you are incapacitated)



# List to Dispose of Certain Tangible Personal Property

- Distributes Jewelry, Furniture, Collections, Household Goods, Art (and similar personal items) to Specific Family Members or Other Persons
- Revocable and Amendable (unless you become incapacitated)



### Assignment of Tangible Personal Property

- Transfers Personal Property to Your Revocable Trust to Avoid Probate
- Revocable and Amendable (unless you are incapacitated)



#### **Asset Transfer Instructions**

- Instructions for Proper Titling of Your Assets
- Instructions for Beneficiary Designations of Certain Assets (such as life insurance, IRAs, 401(k) Plans)
- If Followed, Helps Avoid:
  - Wasting Federal Estate Tax Exemption
  - Unequal Distributions to Beneficiaries (unless intended)
  - Probate

We Can Assist You With This Process



#### Real Estate Transfer Documents

- Transfers Nebraska Real Estate to Revocable Trust for Probate Avoidance
- Your Mortgage/Debt is Not Transferred
- Transfers Real Estate Outside of Nebraska to Revocable Trust to Avoid Costly Ancillary Probates



# Examples of Additional Specialized Estate Planning Documents

- Special Needs Trust
- Irrevocable Life Insurance Trust ("ILIT")
- Charitable Lead or Remainder Trust ("CLAT" or "CRUT")
- Limited Liability Company ("LLC") for Rental and Investment Real Estate and Other Investments
- Pre-Nuptial/Post-Nuptial Agreements
- Buy-Sell Agreements for Business



### Steps to Implement Your Estate Plan

- Call Jeff or his assistant, Kate Johnson, for an Appointment (402-341-3070)
- Complete Fact-Finder (in booklet)
- Decide on Trustees/Agents/Executors and Disposition Terms
- Meet with Jeff at His Office or Other Location
- Draft Estate Plan Documents Will Be Sent
- Review Drafts of Estate Plan Documents
- Discuss/Revise Documents (if necessary)
- Sign Final Documents
- Re-Title Assets and Designate Beneficiaries



#### Review of Your Estate Plan

Your Plan Should be Reviewed Periodically, Especially When Any of the Following Events Occur:

- Changes in Intentions
- Marriage or Divorce
- New Children or Grandchildren
- Issues With Certain Beneficiaries
- Death of Beneficiary
- Any Other Major Events

Bottom Line: Estate Planning is a Continuous Process and Everyone Needs to Do It.



#### It is Not Complicated

If You Provide Us With Input on Your Intentions and Your Assets, Then We Will Do the Rest for You

Estate Planning is Our Specialty



# Questions



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# Thank You

McGrath North Mullin & Kratz, PC LLO First National Tower, Suite 3700 1601 Dodge Street Omaha, NE 68102 (402) 341-3070

www.mcgrathnorth.com

